



DEVELOPER PARTNERSHIPS

OUR COMPANY

Sol Systems is a leader in developing and implementing SREC markets and is the largest SREC aggregator in the nation. With over 500 customers across twelve states and the District of Columbia, Sol Systems has become a key driver in financing residential and commercial solar energy systems.

Sol Systems has negotiated over \$10 million in forward contracts with several of the largest energy suppliers in the country to purchase SRECs across multiple states from our existing and expanding SREC portfolios. We utilize these SREC contracts to provide market flexibility, price stability and counterparty security for our customers.

We handle each of our projects with considerable attention, tailoring our terms to the specific needs of the project. Our projects currently range in size from 30 kW to over 1 MW. We have partnered with multi-national corporations, schools, non-profits, and hospitals.

OUR CRITERIA

We provide projects with an official pricing indication once the following criteria have been met.

- **Contracts.** The project developer has secured a letter of intent or preliminary contract with the host site owner.
- **Permits.** The project developer has acquired all permits and variances to develop the solar project or is in the advanced stages of these application processes.
- **Financing.** The solar project has secured financing or received conditional commitments from a financial institution or private financier.

OUR PROCESS

- **Quote.** Once we are in receipt of your Project Evaluation, Sol Systems provides its developer partners with a pricing indication for its SRECs.
- **Term Sheet.** Once we are in receipt of the material terms of the transaction, Sol Systems provides a transaction "roadmap."
- **Transaction Documentation:** Sol Systems provides all transactional documents necessary to execute and close the transaction.
- **Production.** Sol Systems works with the system operators to remotely monitor SREC production over the term of the agreement.
- **Payment.** Sol Systems provides semi-annual payments and statements to project operators detailing SREC production and these payments.



OUR ADVANTAGE

1. A management team with a demonstrated commitment to the development of renewable energy systems and the legal and financial expertise to close transactions.
2. Up-front payment options to monetize SREC values on the date of operation of your projects.
3. SREC purchase agreements that are flexible and remove much of the market risk associated with selling SRECs
4. An established counterparty in complicated SREC contract negotiations.
5. Best in class customer service available to answer any questions or concerns for the duration of the agreement.
6. Full suite of transaction documents to ensure you close your deals.
7. Online registration and an SREC tracking platform for partners.