



INSTALLER PARTNERSHIPS

A partnership with Sol Systems enables you to offer solar energy systems to your customers at a lower net cost and increases the number of customers that can afford solar energy systems.

Our services improve the economics of solar.

Sol Systems offers two options for installer partnerships:

Standard Partners

The Standard Partnership option provides installers with the opportunity to explore the advantages of working with Sol Systems on a short term basis, but offers more limited benefits than the Platinum Partnership. This is a 3 year non-exclusive partnership.

Sol Systems offers Standard Partners the following benefits:

- Access to our proprietary customer management tool
- Listing on our website as an Installer Partner
- Listing on our customer referral webpage as an Installer Partner

Platinum Partners

The Platinum Partnership option provides installers with the opportunity to take full advantage of the services offered by Sol Systems through a 5 year exclusive partnership.

Sol Systems offers Platinum Partners the following benefits:

- Access to our proprietary customer management tool
- Listing on our website as a Platinum Partner
- Platinum listing on our customer referral webpage
- Commission per SREC sold on behalf of your customers
- Access to additional financing options, including up-front payments
- Preferential treatment on RFP projects

Sol Systems can work with you to identify which partnership option is best suited to meet your needs.

OUR ADVANTAGE

1. Long-term SREC Purchase Agreements that remove much of the market risk associated with selling SRECs.
2. Reduce the post tax credit costs of solar systems by 42% to 75%.
3. Best in class customer service to you and your customers.
4. One of the oldest and largest SREC aggregators in the country. We have hundreds of customers and a geographical footprint that spans 10 states.
5. Long-term off-taker agreements in place that ensure we can back up our guaranteed long-term pricing.





OUR WORKING RELATIONSHIP

As the installer in this relationship, you are in the position of meeting directly with customers to sell solar installations. We will rely on your staff to present our SREC Purchase Agreements as part of your complete economic package.

Installer Role

- Present the “Customer Welcome Packet” as you discuss the economics of the installation project.
- At the conclusion of a successful sale, assist the homeowner in filling out their SREC Purchase Agreement either online or in hard copy as there is information they will need you to assist them with.
- At the end of each month please email information related to your customer’s system and/or mail fully executed agreements to us.

Sol Systems Role

- Register all customer systems with the appropriate state authorities and with required trading platform (PJM GATS).
- Monitor solar energy system SREC production.
- Manage market risk and provide steady long-term guaranteed pricing for your customers.
- Provide quarterly statements and payments to customers and installers detailing the SREC production of your customer’s solar systems.



THE CUSTOMER EXPERIENCE

The Customer will experience a seamless transaction that will provide them with additional income to help pay off the cost of their system. Customers will receive quarterly payments for their SRECs, or in some cases, a lump sum payment up-front. It’s that simple.

PARTNER WITH SOL SYSTEMS

We look forward to working with you to improve the economics of solar for your customers.

Please call us if you are interested in discussing a partnership or want to learn more about our services 1-888-235-1538.

SOL SYSTEMS CONTACTS

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